

# Achieve Forecasting Excellence

Gain deeper insights and more accurate predictions for strategic portfolio decisions with extensive analyst-driven forecasts, broker forecasts, cutting-edge machine learning techniques, custom forecast models, and proprietary analogues and benchmarks.

### A MORE ROBUST AND COMPREHENSIVE FORECASTING EXPERIENCE

Leverage a combination of advanced forecasting methodologies, innovative technology, and industry-leading data, within user-friendly workflow solutions.

### Evaluate gives you the tools and understanding to drive more effective forecasting

Tailored solutions and comprehensive forecasting support for every stage of the product lifecycle. Addressing objectives and needs from early-stage new product planning to post-launch success and business development and licensing.



Build more efficient and accurate forecasts with our best-inclass data and intelligent, tech-driven forecasting solutions.

Syndicated Forecasting Solutions

ROBUST STRUCTURED DATASETS

**Customised Forecasting Solutions** 

### DATA TO SUPPORT FORECASTS

- Best-in-class consensus forecasts
- Machine-learning guided predictive success rates
- Insight into evolving market dynamics from pipeline, trials, and deals
- Comprehensive epidemiology data and analytics support

### FORECASTING SOFTWARE AND PLATFORMS

- From trend-based sales forecasts through to complex patient flow models
- Robust, transparent and sophisticated best-practice forecast models
- Centralised cloud-based software for collaborative real-time decision-making

### CONSULTANCY AND SUPPORT

- Access to dedicated forecasting experts for strategic support
- Custom models tailored to specific indications
- Optimise existing models
- Utilise diverse internal and external datasets for comprehensive insights

## ANALOGUE DRIVEN PATIENT-BASED FORECASTS

- Leverage indexed and analysed data on 2,000+ reference analogues to optimise market strategies
- Utilise 30+ filters to analyse analogue data based on key metrics for informed decision-making

Data, technology, modelling best-practices, and experts to provide a unique end-to-end forecasting solution.



### A CONNECTED FORECASTING APPROACH THAT WORKS FOR YOU

Tackle the complexities of data quality variations, enhance transparency in forecasting practices, and streamline cross-functional and global collaborations to gain a competitive edge.



Synthesise data from a range of sources to gain a comprehensive understanding of an asset's potential



Gain more cohesive forecasting across teams with standardised, bestpractice models



Effectively integrate timesensitive events and scenarios into your forecasting



Achieve forecasting consistency to positively impact cross-team and cross-regional discussions



Efficiently manage forecast files, archiving and retrieving models, and maintaining version control

# STRENGTHEN YOUR FORECASTING CAPABILITIES AND CREDIBILITY Here's how we make a difference for you:

### **Market Sizing and Forecasting**

Track disease stages, sub-populations, and treatment flow, allowing you to benchmark your forecasts against potential and addressable market data. Estimate drug-related populations with our bottom-up forecasting to understand population evolution, validate investments and identify growth opportunities.

### **Planning and Launch**

Gain full control of your opportunity portfolio and drive launch success with optimised market entry strategies. Our strategic approach, industry expertise, and launch-ready models maximise market impact, helping you confidently navigate the complexities of product launch.

#### **Robust Data Sources**

Gain essential insights and refine your forecasting approach with the broadest range of data sources offering the insights you need, when you need them, for confident decision making.

#### **Process Optimisation**

Achieve connected forecasting across global/ regional teams with consistent models and forecasting processes that ensure accurate, actionable brand forecasts aligned with your business strategy. Backed by decades of industry expertise, our solutions blend best practices with proven methodologies to enhance decisionmaking and drive better business outcomes.

### **Technology Innovation**

Futureproofing forecasting processes with industry-specific solutions. Error-free software and cloud-based platform technology with Al capabilities and enhanced analytical reports to address evolving demands and challenges.

### **Consultancy and Model Build**

Cultivate success and enhance your capabilities with specialised forecasting support, tailored models, guidance and insights to optimise decision-making for maximum impact.

Achieve more with confidence.

Contact us today to get started.



